

Roll No. ....

Total Pages : 3

**218304**

May, 2019

**M.Tech. CSE 3rd Semester (Reappear)  
Fundamentals of Management (OEC-216)**

Time : 3 Hours]

[Max. Marks : 75

*Instructions :*

1. *It is compulsory to answer all the questions (1.5 marks each) of Part-A in short.*
2. *Answer any four questions from Part-B in detail.*
3. *Different sub-parts of a question are to be attempted adjacent to each other.*

**PART-A**

1. (a) Define management. (1.5)
- (b) What is the Role of manager in smooth functioning of an organization? (1.5)
- (c) Explain the role of work specialization in an organization. (1.5)
- (d) What is decentralization? (1.5)

- (e) List out the ways through which leadership qualities can be developed. (1.5)
- (f) What is the importance of leadership for motivating the employees? (1.5)
- (g) Explain the need of effective control system. (1.5)
- (h) What are ethics? (1.5)
- (i) State the role of planning for effective decision-making. (1.5)
- (j) What are control techniques? (1.5)

#### PART-B

- 2. 'Anything minus management is nothing' Justify the statement with proper examples. (15)
- 3. What is planning? What are its various types? Write difference between planning and strategic planning. (15)
- 4. What is the impact of motivation on employees? Explain in detail one model/approach of motivation. (15)
- 5. Explain in detail the concept and process of management control. (15)

- 6. Write short notes on :
    - (a) System viewpoint of management. (7.5)
    - (b) Characteristics of an effective leader. (7.5)
  - 7. Explain
    - (a) Role of social responsibility for maintaining goodwill of the firm. (7.5)
    - (b) Basis of departmentation. (7.5)
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