

May 2024

B.A. (SW) (Fourth Semester)

SKill Development and Entrepreneurship  
(BSW-404)

Time : 3 Hours]

[Maximum Marks : 75

Note : It is compulsory to answer all the questions (1.5 marks each) of Part A in short. Answer any *four* questions from Part B in detail. Different sub-parts of a question are to be attempted adjacent to each other.

**Part A**

1. (a) What do you understand by Skill Development? 1.5
- (b) Define Entrepreneurial Skills. 1.5
- (c) List the functions of Skill Development Institutes. 1.5
- (d) Discuss the purpose of Entrepreneurship. 1.5
- (e) Name two approaches of Entrepreneurship. 1.5
- (f) Name *three* Entrepreneurial attributes. 1.5
- (g) Discuss the scope of Entrepreneurship. 1.5

- (h) Define Entrepreneurial Motivation. 1.5
- (i) Name two Entrepreneurial Competencies. 1.5
- (j) What do you understand by Opportunity Recognition? 1.5

- (b) What do you understand by Business Ideas ?  
Also discuss the methods used for generating such ideas. 5

- 7. Define the steps involved in Entrepreneurship Project Formulations. 15

**Part B**

- 2. (a) Define Entrepreneurship and its significance in Social Work. 10
- (b) Discuss the functions of Skill Development Institutes with relevant examples. 5
- 3. (a) Discuss the types of Entrepreneurship. 5
- (b) Write an essay on approaches to Entrepreneurship. 10
- 4. Discuss the qualities and attributes required for becoming a successful Entrepreneur. 15
- 5. (a) Write an essay on Entrepreneurial competencies. 5
- (b) Discuss the functions of an Entrepreneur. 10
- 6. (a) Differentiate between Entrepreneurial Competencies and Entrepreneurial Motivation. 10