

Roll No. ....

Total Pages : 3

**701312**

**December 2022**

**MBA-IIIrd SEMESTER**

**Training and Development (MS-HR-209)**

Time : 3 Hours]

[Max. Marks : 75

*Instructions :*

1. *It is compulsory to answer all the questions (1.5 marks each) of Part-A in short.*
2. *Answer any four questions from Part-B in detail.*
3. *Different sub-parts of a question are to be attempted adjacent to each other.*

**PART-A**

1. (a) Differentiate between Education, Training and Development. (1.5)
- (b) Discuss the emerging trends in training and development. (1.5)
- (c) How is skill gap analysis integrated with business plans? Give example. (1.5)
- (d) List the differences between proactive and reactive need analysis approaches. (1.5)

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- (e) What are the major challenges of training and development professionals? (1.5)
- (f) What is T-Group training? Discuss its importance. (1.5)
- (g) How technology plays an important role in training function employees? (1.5)
- (h) List the steps to be considered while making a training budget? (1.5)
- (i) Explain the benefits of training from the viewpoint of an enterprise and its employees. (1.5)
- (j) Does training methodology differ with hierarchical levels? Justify with an example. (1.5)

#### **PART-B**

- 2. (a) What are the barriers to an effective training process? Suggest ways to make training better. (7)
- (b) Explain in the context of organizational behaviour, the various principles of learning. (8)
- 3. Discuss in detail the systematic approach to training. Bring out the essential features of an effective training program. (15)
- 4. Explain in detail the steps for conducting a training need analysis. Discuss the various approaches adopted for training need analysis. (15)

- 5. Explain management development. Discuss various approaches to management development with their merits and demerits. (15)
- 6. Explain on-the-job and off-the-job training methods. Discuss the advantages and disadvantages of each. (15)
- 7. Explain the procedure for the evaluation of training programs. Discuss the CIRO model of training evaluation. (15)