

January 2023

MBA (PMS) I SEMESTER

Management Principles and Organisational Behaviour (MPM-101)

Time: 3 Hours

Max. Marks:75

- Instructions:**
1. It is compulsory to answer all the questions (1.5 marks each) of Part -A in short.
  2. Answer any four questions from Part -B in detail.
  3. Different sub-parts of a question are to be attempted adjacent to each other.

**PART -A**

- Q1 (a) What are the various functions of management? (1.5)  
 (b) What is stress management? (1.5)  
 (c) Define job satisfaction. (1.5)  
 (d) What is group cohesiveness? (1.5)  
 (e) What is Management Information System (MIS)? (1.5)  
 (f) What is the meaning of the term personality? (1.5)  
 (g) What is the meaning of conflict management? (1.5)  
 (h) What is change management? (1.5)  
 (i) Define organizational culture. (1.5)  
 (j) What is the role of reinforcement in learning? (1.5)

**PART -B**

- Q2 (a) Define Organizational Behaviour. State its importance in detail. (10)  
 (b) What are the various ways to manage conflicts in the organization? (5)
- Q3 (a) What is organizational culture and explain why it is important? (5)  
 (b) Explain briefly about the various types of organizational structures. (10)
- Q4 What is organizational change? What are the various causes of resistance of organizational change? Explain steps in managing change. (15)
- Q5 (a) What are the steps in decision-making process? (5)  
 (b) Define motivation. Explain any two theories of motivation. (10)
- Q6 (a) What is leadership? What are the various styles of leadership? (10)  
 (b) What are the factors determining personality of an individual? (5)
- Q7 Define group. Explain the different types of groups. What are the stages of group development? (15)