

Roll No.

Total Pages : 3

701101

January 2023
MBA-1 SEMESTER
Management Principles and Organisational Behaviour
(MGT-101)

Time : 3 Hours]

[Max. Marks : 75

Instructions :

1. *It is compulsory to answer all the questions (1.5 marks each) of Part-A in short.*
2. *Answer any four questions from Part-B in detail.*
3. *Different sub-parts of a question are to be attempted adjacent to each other.*

PART-A

1. (a) Why is management called a science? (1.5)
- (b) State the different skills required by managers in an organization. (1.5)
- (c) What are the different techniques of controlling? (1.5)
- (d) Define organizational behaviour. (1.5)
- (e) What is negative reinforcement? (1.5)
- (f) Define group cohesiveness. (1.5)

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- (g) What is political behaviour? (1.5)
- (h) State the difference between organizational climate and culture. (1.5)
- (i) How does a group evolve into a team? (1.5)
- (j) Why is emotional intelligence essential for a manager? (1.5)

PART-B

- 2. (a) Explain Henri Fayol's principles of management. (10)
- (b) Write a short note on MIS. (5)

- 3. (a) Discuss the determinants of personality. (5)
- (b) Describe the relationship between perception and employee behaviour. (10)

- 4. Explain the principal functions of management. Would you attach different levels of importance to these functions at various levels of management? (15)

- 5. (a) Differentiate between attitude and emotions. (5)
- (b) Why do you think that conflict management is important for a manager? Discuss the different sources of conflict. How can a manager handle conflict? (10)

- 6. (a) State and explain the different elements of organizational structure. (10)
 - (b) Discuss the application Maslow's theory of motivation on employee behaviour. (5)

 - 7. Assuming yourself as a managerial level employee, do you think that employees of an organization are inherently resistant to change? To what extent are managers responsible for employee-resistance to change? (15)
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